



Kale Logistics

Technology that Transforms



HELIOS

Web-based Fleet Management System



- Is your fleet and transportation system integrated?
- Are you able to provide more efficient routing & eliminate unnecessary overtime?
- Are you able to track and optimise your fuel consumption?
- Does your current system enable financial control on driver payments, maintenance, and regulatory expenses among others?
- Are you able to track real time position & status of your entire fleet and measure your fleet profitability?

NEED FOR FLEET MANAGEMENT

Fleet Operators/ Transporters own large number of fleet to service their network efficiently and timely. However this business requires control on placement and movement of fleet vehicles. Investment in fleet is a capital investment. Thus, any under utilization and idling of fleet is a huge expense to the fleet owner. Also, customers are increasingly insisting on quality of fleet and timeliness of operations & at the same time are not willing to pay any premium. Hence the need of the hour is a comprehensive IT solution to manage various aspects of the fleet business.

INVESTING IN FLEET MANAGEMENT SYSTEM

A comprehensive Fleet Management System allows companies which rely on transportation in their business to control the risks associated with vehicle investment, improve efficiency and reduce their overall transportation and staff costs and provide statutory compliance.

HELIOS™ FLEET: THE BEST FIT SOLUTION FOR FLEET OWNERS & OPERATORS

HELIOS™ FLEET helps to manage all the activities from trip sheet, driver settlement, fuel tracking, turnaround time of vehicle, tracking, billing to attached or market vendor and financial control over fleet hub. It can be integrated with an ERP to provide a seamless solution.

It is a web based comprehensive fleet management solution to manage all aspects of fleet business. It also can be integrated with GPS systems to provide real time visibility of vehicle positions and their status.

HELIOS™ FLEET: KEY FEATURES

HELIOS™ FLEET has been designed to cater to the needs of Fleet Owners and Operators. It is a feature rich solution covering Trip Sheet, Job sheet management, Route Cost Management and Finance & Accounts. It additionally provides for following:

- Driver & Fuel Management
- Tyre Management
- Journey Request Management
- Document Alerts
- Fixed & Variable Expenses
- Track & Trace through- GPS, E-mail & Mobile
- A web based solution, it can be accessed by vendors & customers alike



HELIOS™ FLEET: KEY FUNCTIONALITIES

HELIOS™ FLEET has the advantage of leveraging the latest technology to help fleet owners & operators to compete in the markets :

- Uses latest web based technology thus offering online access to all information
- It requires a simple broadband connection thus reducing cost of dedicated networks
- HELIOS™ Cloud offers range of infrastructure options to customers reducing server costs by over 80% over classic on-premise solutions
- HELIOS™ Analytics helps customers measure KPI and dashboards to measure performance in multi dimension
- Integration with messaging and SMS gateways to send auto alerts to customers as well as operations managers
- HELIOS™ Customer Portal provides end customer access in transit status with GPS tracking, billing related information from anywhere in the world- this “self-service” reduces calls to customer care and customer feels in control
- HELIOS™ Data Exchange pushes information directly into customer ERP

BUSINESS BENEFITS

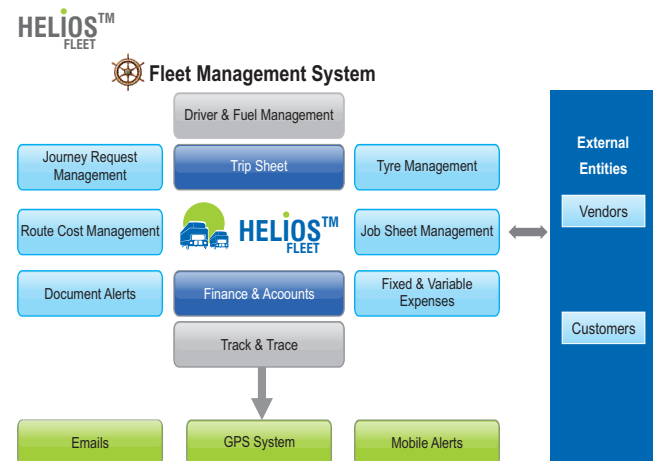
- For long haul routes, on the way tracking is essential
- Tracking from two sources: GPS and thus improved accuracy
- Time entered for arrival is matched with time given by GPS system. This reduces wrong time entry
- Estimate arrival time on the fly: Based on historic data, the systems predicts arrival time of a vehicle
- Better view of supply chain for customers: Customers can find where their invoice number is. This helps them plan their inventory better
- High value consignment tracking- a GPS device can be attached to a high value consignment to track it all the way

HELIOS™ FLEET: ONLINE ACCOUNTS MODULE

HELIOS™ FLEET has an Integrated Online Financial Accounts System compliant with Indian GAAP. Majority of the accounts transactions are posted automatically from operations system, reducing data entry by over 80%. HELIOS™ Accounts helps customers to track P&L, TB and BS of every location individually. It provides an Online and Real Time view of Cash & Bank position of each location. It also follows a SINGLE and UNIFORM Chart of Account (CoA) across locations.

The CoA is controlled centrally and no location can add/ edit any accounts groups or ledgers

The sub-ledgers in CoA are created from Masters thus there is no need to create separate sub-ledgers for every location. As a centralized CoA, there is no need to consolidate accounts of various locations. Accounts are entered into a SINGLE CoA but referenced by locations.



A block diagram depicting HELIOS™ FLEET functionality

UNIQUE VALUE PROPOSITION

HELIOS™ caters to multiple business models from the Fleet industry including long haul internal movement, vehicle on contract, secondary distribution, cold chain distribution, people management. A proven solution, HELIOS™ incorporates best industry standard practices and covers processes from transaction to analysis. It acts as a one stop solution catering to all the needs of customers from web-hosting, GPS to training. An adequate support infrastructure ensures efficient service for customers.

ABOUT US

Kale Logistics Solutions Private Limited is a leading global IT solution provider focused on the Logistics, Airports and Transportation industry. Its broad solution spectrum ranges from 'Internal Business Automation Systems' to 'Community Solutions' that help various players in the logistics value chain from shipper to consignee to communicate and transact with each other electronically. Kale's IT solutions are successfully empowering 500+ clients worldwide covering all industry segments namely- Freight Forwarders, Container Freight Stations, Custom House Agents, 3PL, Warehouse operators, Transportation Providers, other Logistics Service Users and Cargo Terminal Operators. Industry partnerships and close working association with leading industry bodies has helped Kale's customers achieve faster growth, standardized processes and operational efficiencies.

AWARDS

- Best Technology Solution Provider - India Air Cargo
- Project of the Year - Golden Chariot International Transport
- Top 25 Fastest Growing Companies in Logistics Industry- CEO Magazine
- Technology Provider of the Year - Samudra Manthan
- Innovative SCM IT Provider of the Year - SCM Pro
- Asia Pacific Entrepreneurship Award
- IT Provider of the Year - Payload Asia
- Supply Chain IT Solutions Provider - ICC
- Best Technology Service Provider - Logistics Week
- Best SCM IT Solutions Provider - Gateway Media
- Best IT Solution Provider in the Logistics Industry - ELSC

INDUSTRY ASSOCIATIONS & ALLIANCES

- Airport Services Association (ASA)
- The International Air Cargo Association (TIACA)
- International Air Transport Association (IATA)
- Federation of Indian Export Organisations (FIEO)
- The Air Cargo Agents Association of India (ACAAI)
- Microsoft Certified Gold Partner
- Confederation of Indian Industry (CII)
- International Federation of Freight Forwarders Associations (FIATA)
- The Chartered Institute of Logistics and Transport (CILT-India)
- Federation of Freight Forwarder's Associations in India (FFFAI)
- Courier Association of India
- Bombay Chamber of Commerce
- National Association of Freight & Logistics (NAFL)

CORPORATE OFFICE

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